

Editors Contact:

Americas: Ali Bolin
+1 630 874-7045
ali.bolin@lansa.com

Asia Pacific: Marjanna Frank
+61 2 8907-0200
marjanna.frank@lansa.com.au

EMEA: Ian Piddock
+44 1727 790-386
ian.piddock@lansa.co.uk



FOR IMMEDIATE RELEASE

Beacon Insurance First to Provide Caribbean with Web and Mobile Access

Modernized Insure/90 provides policy holders with all-in-one access to insurance portfolio, claims

Downers Grove, IL June 18, 2015 – Beacon Insurance Company Ltd. is headquartered in Port of Spain, Trinidad, and supported by a network of agencies throughout the Caribbean partners with LANSA, a global provider of modernization, workflow and integration software, to achieve significant efficiencies, streamline operations and grow its delivery of customer-focused services.

Beacon offers a full range of insurance products including Property, Motor, Accident and Casualty, Marine Cargo and Hull, Engineering, Bond and Group Life and Employee Benefits and runs its business on Insure/90, a robust database underwriting system. Technological innovation and excellence are important to Beacon's customer service, operations and branding. LANSA's deep understanding of Beacon's business requirements have led to a long-term relationship, providing substantial advantages through continuous technology improvements.

"We modernized our Insure/90 system using LANSA's modernization, integration and workflow solutions to streamline multi-divisional workflows and provide customer representatives with a 360-degree view of the customer, their policies, claims and quotes," said Christopher Woodhams, Beacon's CIO. "The solution helped us to achieve dramatic efficiencies, such as speedier and more effective service delivery."

Woodhams' confidence in the modernized system quickly grew. "We were now well positioned to place the technology benefits directly in the hands of our customers and partners through a Web portal and mobile app."

"The LANSA team worked closely with our business users, senior management and marketing team, helping shape the vision and key portions of the Web portal and mobile app functionality. LANSA had a clear understanding of our business and came with a lot of ideas of what we needed to do to achieve our objectives. We felt from the start the LANSA team was as keen as us to making all our projects successful," added Woodhams.

"Beacon wanted to be the first – and was the first – insurance company in the Caribbean to offer customers a truly innovative Web portal and mobile app," said Rahim Lalani, LANSA Professional Services Manager. "The company's all-in-one mobile app includes intuitive features like Beacon Rescue, an accident checklist that walks policy holders through crucial moments after an accident occurs while seamlessly kicking off the claims process."

LANSA

2001 Butterfield Road, Suite 102, Downers Grove, IL 60515 Phone (630) 874 7000 Fax (630) 874 7001

-MORE-

The outcomes of the Web and mobile projects produced significant benefits, including providing policy holders with direct access to their insurance portfolio, allowing them to renew policies, pay premiums and register claims online as well as enabling the greater public to easily request quotes and coverage. Additionally, Beacon empowered its own users with the knowledge and tools to become more efficient and make better business decisions.

The Web portal and mobile app combined with the modernization, integration and workflow projects have enabled Beacon to generate a climate of trust - making itself 100 percent accountable and transparent. The company has nearly doubled in size since 2011, and because of their innovative use of technology has hardly increased staff headcount. LANSA Professional Services is proud to have conducted the business and technical consulting and the development work for the Workflow, Modernization, Integration and Web and Mobile projects.

To learn more about Beacon's successful modernization story, visit <http://www.lansa.com/casestudies/beacon2.htm>.

###

About Beacon Insurance Company Ltd

The [Beacon Insurance Company Ltd](#) is headquartered in Port of Spain, Trinidad, with branch offices and an agency network that spans Tobago, Barbados, Dominica, Grenada, St. Kitts & Nevis, St. Lucia, and St. Vincent. Beacon underwrites all major lines of insurance including Property, Motor, Accident and Casualty, Marine Cargo and Hull, Engineering, Bond, and Group Life and Employee Benefits. For more information, visit www.beacon.co.tt.

About LANSA

LANSA is a leading provider of software tools for rapid application development, application modernization and transformation, and enterprise integration. Using LANSA's powerful cross-platform tools, organizations overcome the complexity inherent in creating and maintaining business applications. The complete suite of LANSA's integrated tools is also the technology foundation for a wide range of business solutions from LANSA and over 300 Business Partners. Established in 1987, LANSA supports thousands of companies around the world with its products and services. For more information, visit: www.lansa.com.